PATIENTACCESS NEWS UNIVERSITY HOSPITAL

DEPARTMENTAL UPDATES FROM

PATIENT ACCESS SERVICES, UPSTATE CONNECT, AMBASSADOR SERVICES, AMBULATORY CALL CENTER

March 2024

Five Essential Skills for Front Desk Professionals Kaniesha Mason

As the healthcare industry becomes highly competitive, it is essential that we show our patients the value in choosing Upstate. As Registrars, we can do so by demonstrating empathy, good customer service, and good judgement. On a monthly basis, leadership reviews Press Ganey results, and it is evident that our front-line staff make lasting impressions on our patients. Sometimes good, sometimes not so good. Below are essential skills for front desk professional that will help to improve the patient's overall experience:

- **Neat and Professional Appearance-** "You never get a second chance to make a first impression." Often, front line staff are the first person to greet a patient. These professionals are the face of the institution and set the tone for the rest of the patient's experience.
- *Effective communication* Good communication is essential for every patient encounter in every role. This includes written and verbal communication. Interpreter services is also available to aide registrars and the patient in a two-way conversation. Be sure to know how to access this resource.
- **Problem-Solving Skills-** Know how to think on your feet and always try to find a solution that <u>satisfies</u> the patient! Be creative and empathetic.
- **Stay calm under pressure** Do not take things personal and remember that patients are often not visiting our institution by choice. Do what you can to make their experience a good one.
- **Strong Interpersonal Skills** It take a team to provide care for a patient and you might not always agree completely with everyone. In a front desk position, it is essential that you are skilled at functioning on a team and have a good relationship with a variety of people.

We work in a fast paced, busy organization however, slowing down, and demonstrating the skills above in your daily interactions with patients will surely improve our satisfaction ratings and make for a better patient experience.

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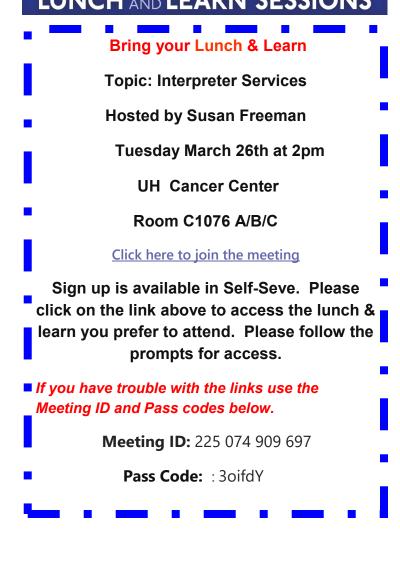


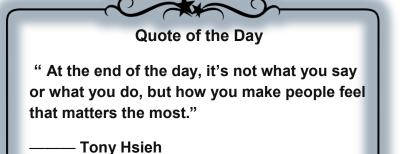
REGISTRATION TIPS

- If loading a Generic Insurance always include a billing address
- Review previously entered coverages prior to creating *new coverage*
- Always validate the patient's e-mail address •
- Be sure to complete all registrations. Use the sidebar checklist to verify. No items should be left unverified.
- The (FE) facilitated enroller form should only be signed if the patient does not have any insurance. Do not present to patient if they forgot their insurance card at home.
- Be sure to review the *HCP information* that is on file with the patient at each visit.
- Under patient contacts, be sure to complete both *Emergency Contact* and *Permission* to Discuss Fields.
- Always ask the patient if they have any **other** insurance
- Review the *RTE response* on every encounter. Managed care plans can change from month to month. Review the response to determine the correct insurance assignment.



LUNCH AND LEARN SESSIONS





2

Monthly Alert



Subscriber Tips

When completing the subscriber information in the coverage section, please keep in mind that the subscriber is not always the patient.

When information (name or date of birth) in the patient's file is different from what is on the insurance card, RTE (Real Time Eligibility), or insurance policy for either the member or subscriber, this information needs to be updated/documented in a specific place within Epic. An example of this may be if the patient is newly married and the coverage is still in the maiden name.

Helpful Tips:

- The subscriber is the individual who signs and is responsible for a contract with a health i**nsurance** plan
- Always review the *RTE* for the correct subscriber information.
- Only use the *Pull Info* tab when updating the subscriber screen when the patient is also the subscriber.
- If the Subscriber information is different, you should utilize the field Payer- Returned Demographics
- If the Member information is different, you should utilize the Payer-Filed Name Field

Subscriber Example:

If the patient is Sally and Sally's husband Tom carries the health insurance, then Tom the husband is the subscriber not Sally. Sally would be considered a member on the plan.



Going forward, results will be featured quarterly showing the top 5 departments with the highest percentage of patient participation for *OK to Contact for Research Recruitment.*

Results will be featured quarterly in the newsletter.



Office Hours with Shelley White or Kaniesha Mason will be offered via Conference Call or WebEx. Please call Carol at ext. 4-5035 or email Carol at <u>andrewsc@upstate.edu</u>) Carol to schedule.



Insurance Basic Classes Schedule

Note: The Insurance Basics Class will be offered from 8:30 to 4:30 on the 4th Thursday of every month.

Sign up will be available in Self-Serve.



akeNote



National Association of Healthcare Access Management



Listed below is the test window and dates for anyone interested in taking an upcoming exam.

Test Windows and Application Deadlines

Testing Window**	Application Timeline
January	apply between September 1 and November 30
April	apply between December 1 and the last day of February
July	apply between March 1 and May 31
October	apply between June 1 and August 31

**Exam windows are open all month for testing.

NAHAM Contact Hour Guide

The CHAA and CHAM certifications require achievers to earn contact hours towards maintaining their certification. Contact hours are separate from the ongoing work experience required for recertification and are specific to education, training, and other activities related to patient access or healthcare. NAHAM offers yearround opportunities to earn contact hours, including the Annual Conference, webinars, volunteer opportunities, and more.

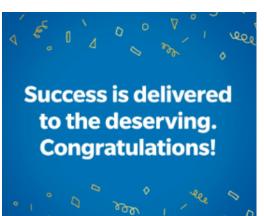
Congratulations to Kaniesha Mason for being the recipient of this award.

Kaniesha shares: I'm passing along some good news. I was nominated for a Diversity, Equity, and Inclusion Award and won. This certificate was presented to me at the SNMA Black History Gala over the weekend. I'm deeply honored to receive this recognition.









Compliment for **Joe Duffus**

We received this nice compliment from Nicole Harf in Medical Sub Specialties regarding one of our Ambulatory Call Center staff members, Joe Duffus.

Thanks,

Cheryl Dixon

ACC Team Leader

Great

Kudos for Marisol McCullin, Ambulatory Call Center

I would like to congratulate Marisol on a job well done with a call she took for one of our Neurology patients. She went above and beyond to calm and reassure the caller. The caller mentioned several times how grateful she was that Marisol took her call and how nice and patient she was with her. Thank you and keep up the great work Marisol!

Cheryl Dixon

ACC Team Leader

Compliment for Sydney Weising, OAS in Central Registration

Lisa Donovan in transplant just called me to tell me

"Sydney is awesome, I look forward to her being here. She is a great communicator! She helps me be more successful in my role!

What a fantastic compliment Sydney! You make a difference every day.

Bridget



PAS Emergency Department Registration TEAM STAFF SURVEY 1. Was the Registrar helpful & professional? YESNO 2. How was your overall experience with the Emergency Room Registrar? EXCELLENT GOOD FAIR POOR 3. Is there any way we can be of more help to you and your family? EXCELLENT GOOD GOOD FAIR POOR 3. Is there any way we can be of more help to you and your family? EXCELLENT GOOD GOOD FAIR POOR 3. Is there any way we can be of more help to you and your family? EXCELLENT GOOD FAIR POOR 3. Is there any way we can be of more help to you and your family? EXCELLENT GOOD FAIR POOR 3. Is there any way we can be of more help to you and your family? EXCELLENT GOOD FAIR POOR 3. Is there any way we can be of more help to you and your family? EXCELLENT GOOD FAIR POOR 3. Is there any way we can be of more help to you and your family? EXCELLENT GOOD FAIR POOR 3. Is there any way we can be of more help to you and your family? EXCELLENT GOOD FAIR POOR 3. Is there any way we can be of more help to you and your family? EXCELLENT GOOD FAIR POOR 3. Is there any way we can be of more help to you and your family? EXCELLENT GOOD FAIR POOR 3. Is there any way we can be of more help to you and your family? EXCELLENT GOOD FAIR POOR 3. Is there any way we can be of more help to you and your family? EXCELLENT GOOD FAIR Registrar Name (Optional) Decky Erwin Registrar Name (Optional)	PAS Emergency Department Registration TEAM STAFF SURVEY 1. Was the Registrar helpful & professional? YES NO 2. How was your overall experience with the Emergency Room Registrar? EXCELLENT GOOD FAIR POOR 3. Is there any way we can be of more help to you and your family? No she was fan fastic. She was very nice and helpful- comments: She was very nice and helpful- Machenzie PAS Emergency Department Registration
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Compliments for ED Staff continued.

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Great Job!

Compliment for Vicki Niedzwecki

Vicky was able to assist with an urgent request to flag a patient in EPIC.

Thank you so very much, Victoria for all of your help! You went above and beyond!

Kindest regards,

Mary Mendoza

Upstate Healthcare System

Compliments for the newsletter submitted by Megan Carey from various patients.

For **Cora Lovetere:** "The receptionist was helpful and updated us on the wait time. She also provided crayons and coloring sheets to keep Eli occupied. It felt like we were in/out in a breeze. Thank you."

"I didn't catch her name, but the lady at registration was especially kind to us!"

"The receptionist spoke with me on the phone beforehand and was very kind. She told me to make our way there. When we arrived she knew exactly who we were and was so kind."

Megan P. Carey

Patient Access Manager

Compliment for Abeer Husham from Jessica Newson

I wanted to thank you for your note in this patient's HAR yesterday. This is exactly what we need when we ask to note the patient's chart. I just want you to know that it means a lot to the verifiers because now I know where to begin on retrieving the insurance. Thanks again!

Have a great day Abeer!

Jessica C Newson, CHAM

Upstate University Hospital



Compliment for Derek Markle
2/6/24
PAS Emergency Department Registration
TEAM STAFF SURVEY
1. Was the Registrar helpful & professional? YES NO 2. How was your overall experience with the Emergency Room Registrar? EXCELLENT GOOD FAIR POOR 3. Is there any way we can be of more help to you and your family? The stact uas curtions goo Th. endly
Comments:
Kung Land
Registrar Name (Optional) Devek Markle

A Thank You note from Hayam Khalil to the ED Team .

I am truly touched by your thoughtful and sweet gift, thank you for being incredible colleague! Hayam





Nappi



Nappi Wellness Institute

Compliment for Kim Durand from a patient.

Hi Kim!

Yes, I did get to go to the appointment, and everything went smooth, THANK YOU SO MUCH FOR YOUR HELP!!! I could not have made the appointment without your help. The Ambassadors were great, and I had a pleasant surprise at registration......Brett checked me in!! I got there at 7 a.m. and was thinking about you.

Dear Friend.

Staff Name(s) Kin Department/Unit Connect Care Reason for Recognition Shes nice and Kind Polite Just a All Arand Good Person	MISS YO
RECOGNIZING AN UPSTATE STAR:	• • • •
Sincerely yours, Megan Chase, Professional Development & Learning stars@upstate.edu	
Your remarks will be shared among our staff as we recognize those who go above and beyond.	
You may also e-mail me at stars@upstate.edu or fill out the form on upstate.edu/stars	
Please drop this comment card in any U.S. mailbox or in the Upstate Stars box in the hospital lobby.	
We appreciate your help in recognizing direct care providers and staff members who make the best patient experience happen.	
healthcare is to exceed your expectations and to deliver excellent service.	

Your Name Optional Rhonde Itanis

Patient /Family
Faculty
Staff
Volunteer
Other



Kummy, you are my most beautiful . les really use als lome in. Jake Love, as anne



TOP COLLECTORS WAY TO GO

Top POS Collectors (listed by number of accounts) for the month of February.



Molly SchaeferCollected on 257 accounts (\$40,486)

Shawnasia Hoke....Collected on 78 accounts (\$9,989)



Lorrelle Ash.....Collected on 68 accounts (\$9,982)

Laura Hand......Collected on 51 accounts (\$5,940)

Zainab Dougherty...... Collected on 38 accounts (\$10,166)

Lets all try to make 2024 a ground breaking year with off the chart collections !!!







Thanks to the Pathway To Wellness Program and Suzanne Brisk, each month I will include an affirmation card taken from the Positivity Pack. Each card provides an optimistic outlook.

Everyone is individually capable of creating a culture of optimism, simply by refining your day-to-day thoughts, beliefs and actions to celebrate the bright side of your work, your peers, and your life. We find this philosophy to be at the very core of who we are and seek to find the positive in all aspects of our business.

Whenever you need a bit of a boost in your day, Total Wellness' Positivity Pack is there to give you direction, motivation and an extra dose of confidence. These bright, cheery cards offer words of wisdom and affirmation to help get you through a bad minute, day or week.

SOME THINGS

Every month an affirmation card will be shared.



OPEN POSITIONS

Ambassadors:

HPSC1

Temp

UH Central Registration:

HPSC1

CC Central Registration:

HSPC1 Clerk for Pediatric After Hours

UH ED Reg :

OAS

Central Scheduling:

HPSC2

Pre-Reg:

HPSC1

Temp

<u>Nappi:</u>

Clerical Specialist II

OAS

UC Call Center :

Call Center Operator

Float :

HPSC2

<u>ACC :</u>









HAPPY BIRTHDAY

Patty DuBrule	3/2	Verification
Jodeann Harris	3/5	ED Reg
Mackenzie Young	3/6	ED Reg
Nancy Russo	3/9	CG SB
Janetti Williams	3/18	UC CC
Joshua Hughes	3/19	Verification
Curtis Scrivens	3/19	Float
Erica Ward	3/21	Ambassador
Nikoa Krebs	3/22	ED Reg
Tracy Goodman	3/24	ACC
Vlora Hoxha	3/27	Central Sch



Welcome to the following new employees:

Jessie Diamond ACC June Kim Nappi Anthony Mioni Admitting Reyla Swift UC Call Center







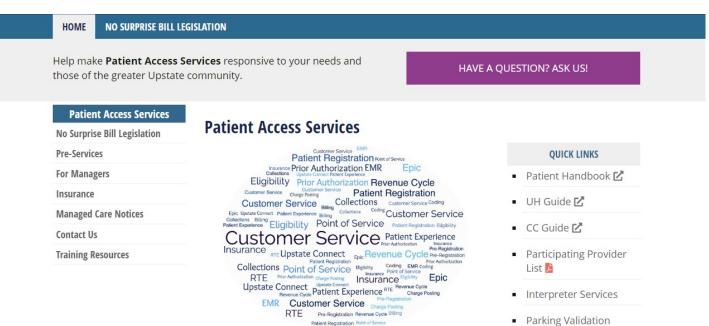
Shermell Sherman has taken a position with Radiology

PATIENT ACCESS NEWS

Nappi Center

TRAINING RESOURCES

Did you know that the following training resources are available to you and can be found on the PAS Website at : <u>http://www.upstate.edu/ihospital/intra/pas/contact.php</u>



- Tips and Tricks: Outlining approved workflows
- PAS Newsletter: Including updates and Registration Tips
- PAS Bulletins: Highlighting specialized desk procedures
- Policies: Link to intranet policies
- Insurance Links: Insurance Websites with instructions on navigating
- Insurance Cheat Sheet: Overview of insurance entry rules
- Point of Service Resources: Co-pay collection tools and scripting
- Have a Question? <u>Ask us!</u>: Email hyperlink to request information from Performance
 Improvement Team
- UH Inpatient Handbook: Hospital guides with information specific to site
- CC Inpatient Handbook: Hospital guides with information specific to site
- Interpreter Services: Link to Interpreter and Patient Communication Services
- Participating Provider List: includes a list of participating insurances
- Training Resources: Sign-up for Lunch and Learn Sessions. (If unable to attend, complete by Blackboard)

TRAINING RESOURCES

Did you know that in addition to the PAS Website, resources can be found on the Patient Access Learning Home Dashboard. The dashboard allows easy access to resources. If something could not be found on the dashboard, the PAS website is easily accessed by scrolling to the bottom of the page.

Nice feature to use is the BCBS pre-fix list. To access just follow the steps listed below:

- 1) Click on Insurance Links found under Quick Links
- 2) Insurance sites will populate
- 3) The BCBS Prefix List is the first one listed

DT Patient Access Learning H	Home Dashboard ▼	:
What's New () () () () () () () () () () () () (Resources by Category eLearnings/Videos/Training Accessing Playground and User ID/Passwords Accessing the Epic Documents Site Name Standardization - One Name Legal Names Collecting Outstanding Hospital Balances using POS Payment activity Importance of adding PCP, Care Team and Referring Provider BCA Web Application Encounter Storyboard Overview Non-Encounter Storyboard Overview Self Pay Query Sidebar Checklist Overview Seneral Registration Tip Sheets by Topic ED Reg (Adult/Peds) Tip Sheets by Role and Topic Ambassador Tip Sheets by Topic Bed Board Tip Sheets by Topic Call Centers (CRM, MD Direct) Tip Sheets by Topic PMR Tip Sheets by Topic PAS Radiology Tip Sheets by Topic PAS Radiology Tip Sheets by Topic	 Quick Links Insurance Websites If there is an insurance site which is not listed here, open your browser and go to the Insurance I inks page of the PAS Webpage BCBS Prefix List Cigna Excellus Fidelis GEHA Federal Employees Insurance GHI Humana Medicaid EmedNY (Medicaid) ePACES MVP New York State Workers' Compensation Tricare United Healthcare (can use NaviNet) WellCare Insurance Basics Tip Sheets Upstate Links (new window) Epic/PAS Resource Links

